

Sponsorship Opportunities  
for the

23<sup>rd</sup> Annual  
**MAKE A MARK**  
Celebration



A summer gala to benefit Courageous Sailing's  
Youth Development Programs



COCKTAILS - FOOD TASTINGS - AUCTION - LIVE MUSIC

June 6, 2019

6PM - 10PM

COURAGEOUS SAILING, PIER 4, CHARLESTOWN NAVY YARD

## About Make-A-Mark

Make-A-Mark is Courageous Sailing's largest fundraiser of the year, bringing in 500 people to Pier 4 in Charlestown for a night of tastings from Boston's best chefs, cocktails, dancing, skyline views, and silent and live auctions. The funds raised through our ticket sales, auctions, and event sponsors help support all of our programming.

"This is my fourth Make-A-Mark, and I'm not even a sailor. It's real simple; I love what Courageous does for kids, and I love being part of something special that makes it all possible."

– Mark Belinsky, Friend of Courageous Sailing



## About Courageous

Courageous uses sailing as a platform to help kids gain skills they need in school and in life. In 2018, Courageous after-school and summer programs served 1,025 kids at four Boston locations.

"For kids of color, having an instructor and role model who looks like them can change their self-confidence, their understanding of sailing, and even their own future."

– Mikako, Instructor and former Courageous kid

### **BUILDING MORE CONFIDENCE**

**95%** of Courageous kids felt more confident while sailing and parents overwhelmingly named increased confidence as the biggest change they noticed in their child.

### **SERVING CHILDREN FROM LOW-INCOME AND MARGINALIZED BACKGROUNDS**

**90%** of students in our Swim Sail Science summer learning program had a family income below \$50,000.

**57%** of summer youth program students received a scholarship.

**48%** of students identify as being from an ethnic minority background.





# Auction Item Donation Form

Submission deadline: April 30th, 2019



## Donor Contact

### Thank you for your support

You have joined a special group of donors in funding the future generation of sailors in Boston.

Each year, one donation at a time, our supporters make Courageous youth programs possible. On behalf of Courageous Sailing and the youth of Boston, we extend our most sincere gratitude. Thank you for being a part of this effort.

**Courageous Sailing is a 501(c)(3) nonprofit organization.**  
**Our federal tax ID # is 04-2987534.**

Contact Name

Company Name (if applicable)

Email

Phone

Work Phone

Address

City

State

Zip

## Auction Item

### Submission deadline

While we can accept items after April 30th, receiving them early helps our team plan the auctions.

### Mailing address

Courageous Sailing  
197 8th Street  
Charlestown, MA 02129

### Delivery address

Pier 4, Charlestown Navy Yard,  
Boston, MA 02129

### Questions?

Dave DiLorenzo  
Executive Director  
dave@courageoussailing.org  
(857) 452-1776

Item Name

\$

Value

☐ Gift certificate

☐ Goods/services

☐ Vacation/Event

☐ Other

Item Description

Terms or Restrictions - **Please specify if none**  
(availability, deadlines for use, exchangeability, unusual features, etc.)

The information listed above is accurate and complete. My signature binds my commitment to the above pledge.

Donor Signature

Date