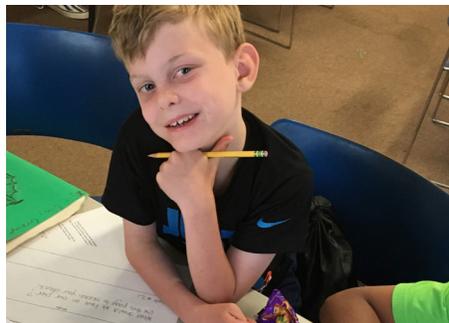


Sponsor and Patron Leadership  
Fund-A-Future Opportunities

24<sup>th</sup> Annual  
**MAKE A MARK**  
*Celebration* 

A waterfront gala to benefit Courageous Sailing's  
Youth Development Programs



COCKTAILS - FOOD TASTINGS - AUCTION - LIVE MUSIC

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September 9, 2021

6PM - 10PM

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COURAGEOUS SAILING, PIER 4, CHARLESTOWN NAVY YARD

# About Make-A-Mark

Every year since 1996, Make-A-Mark has been a chance to gather together to celebrate Courageous Sailing's mission and its life-changing impact on so many Boston kids. In 2020, of course, everything changed. While we delivered some phenomenal and much-needed hybrid programming, most of the in-person magic of the Courageous model just wasn't possible...and neither was Make-A-Mark. In 2021, we are overjoyed that both our programming and our tent events are back in person! While Courageous and the families we serve continue to face tremendous challenges, we have so many reasons to celebrate. This summer, our boats are once again filled with excited kids, thrilled to be reuniting with friends and Courageous mentors and rekindling their excitement about learning. Please join us as we raise a glass to the summer, look ahead, and raise support for Courageous kids.



## Courageous Impact

Courageous has always been committed to providing Boston kids from all walks of life with life-changing learning opportunities. Our programs have a proven track record of helping youth improve academic competencies and empower them to build confidence, leadership, teamwork, self-reliance, and other life skills they need to thrive. Now, of course, young people and their families need Courageous more than ever. They have been grappling with isolation, learning loss, and emotional upheaval, and many of the communities that we serve have been disproportionately impacted by the

pandemic. The Courageous model is uniquely effective in supporting our kids in the ongoing process of healing and rebounding. We provide free meals, transportation, and a leadership team with the social work training and experience to ensure that our academic, sailing, and swimming classes remain accessible, and that every child has the support they truly need. The work Courageous does has never been more vital, and we have never needed the generosity of our donors more, in order to keep the Courageous experience available to all.

### BUILDING CONFIDENCE

**95%** of kids feel more confident after their summer with Courageous.

### SUPPORTING KIDS IN NEED

The pandemic had a huge financial toll on the families we serve; in 2020 and 2021, more sailors than ever before needed scholarship support.

**58%** participated for free.

**14%** received need-based partial scholarships.

Free meals, academic support, bus transportation, and swimming lessons included.

*"Being back at Courageous and being together with everybody is amazing, and it's so great to be sailing again. I've missed this so much."*

— Courageous kid

# What Sets Courageous Apart

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## **BUILDING SELF-RELIANCE**

Sailing on busy Boston Harbor is an authentic challenge that builds self-awareness and self-reliance, two key components for success in life.

## **REVERSING SUMMER LEARNING LOSS**

Courageous's unique spectrum of activities effectively reverses summer learning loss, a primary cause of the achievement gap between students from lower and higher socioeconomic backgrounds.

## **STEM**

Science, Technology, Engineering, and Math education—including marine science—empowers Courageous kids to become critical thinkers and environmental stewards.



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*“When I first started last week, I was terrified of falling and capsizing, and every time the boat would tip I would scream. But now I’m asking to capsize and fall in the water, and when I see someone who is scared, I’m the one who comforts them.”*

– Courageous kid

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## **INDEPENDENT EVALUATION**

Our program ranks among the best in Boston, as confirmed by Wellesley College’s National Institute on Out-of-School Time.

## **DEVELOPING CONFIDENCE**

Learning to swim and our supportive environment enable kids to overcome fears, leading to increased self-confidence.

## **FINANCIAL EFFICIENCY**

83% of every dollar given by donors directly supports programming.



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*“For my son, a traditional classroom does not always allow him to engage and reveal what he knows. This classroom gave him an opportunity to engage and shine.”*

– Parent of a Courageous kid

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# Auction Item Donation Form



## Donor Contact

### Thank you for your support

You have joined a special group of donors in funding the future generation of Boston's leaders.

Each year, one donation at a time, our supporters make Courageous youth programs possible. Thank you for being a part of this outstanding educational experience for kids.

**Courageous Sailing is a 501(c)(3) nonprofit organization. Our federal tax ID # is 04-2987534.**

Contact Name

Company Name (if applicable)

Email

Phone

Work Phone

Address

City

State

Zip

## Auction Item

### Submission deadline

While we can accept items after August 26<sup>th</sup>, receiving them early helps our team plan the auctions.

### Mailing address

Courageous Sailing  
197 8th Street  
Charlestown, MA 02129

### Delivery address

Pier 4, Charlestown Navy Yard,  
Boston, MA 02129

### Questions?

Dave DiLorenzo  
Executive Director  
dave@courageoussailing.org  
(857) 452-1776

Item Name \$  
Value

Gift certificate    Goods/services    Vacation/Event    Other

Item Description

Terms or Restrictions - **Please specify if none**  
(e.g. availability, deadlines for use, exchangeability, unusual features, etc.)

The information listed above is accurate and complete. My signature binds my commitment to the above pledge.

Donor Signature

Date